

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Shenzhen Bull Packaging Material Co., Ltd.

深圳市巨牛包装材料有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 8, Baotian 1st Road, Kengzi Street, Pingshan District, Shenzhen City, Guangdong Province, China
City / Country:	Shenzhen / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	bullpackaging
Gold Supplier Company Name:	Shenzhen Bull Packaging Material Co., Ltd.
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Service Provided by SGS
Report No.: 15876130_P+T





Report Number:	15876130_P+T		
Date of Assessment:	13/Apr./2017	Report Date:	13/Apr./2017
Assessor's Name:	Autumn Huang	Validity Period:	14/Apr./2017 --13/Apr./2018
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

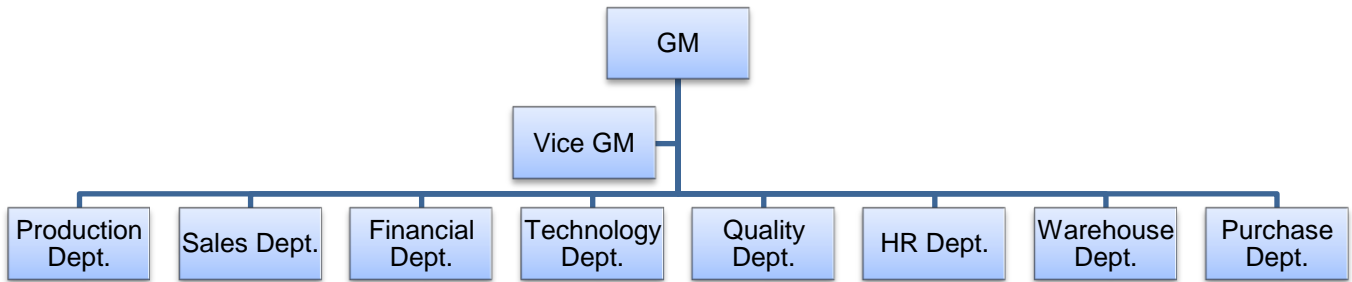
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	914403000834025812
Year Established:	14/Nov./2013	Validity Period:	14/Nov./2013-- 14/Nov./2023
Export Experience:	2	Industry Experience:	3
Registered Address:	No. 8, Baotian 1st Road, Kengzi Street, Pingshan New District, Shenzhen City, Guangdong Province, China		
Company Address:	No. 8, Baotian 1st Road, Kengzi Street, Pingshan New District, Shenzhen City, Guangdong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration of Shenzhen Municipality
Registered Capital:	RMB 1,680,000		
Corporate Representative:	Mr. Guixiong Chen		
Industry:	Packaging & Printing		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	LLDPE Stretch Film, BOPP Packing Tape (Sales)		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: 10,118 m ²			
Number of Building(s) : 2			
Office Size: 1,000 m ²			



Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Production Dept.	74	0	74
Sales Dept.	15	0	15
Financial Dept.	4	0	4
Technology Dept.	1	0	1
Quality Dept.	1	0	1
HR Dept.	10	0	10
Warehouse Dept.	8	0	8
Purchase Dept.	5	0	5
Total Number:	120	0	120

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Guixiong Chen	GM	University Graduate	3.5
Production Dept.	Mr. Liang Gu	Manager	Junior College Graduate	2



Section 3: Current Export Situation

Current Export Situation

There is/are 15 foreign trading employee(s) in the company.

Working Experience	Headcount
Over 30 Years	0
21-30Years	0
11-20 Years	0
6-10 Years	5
2-5 Years	3
Less than 2 years	7

Accepted Language	Listening & Speaking	Reading & Writing
English	Yes	Yes
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	02521908
Total Revenue (Previous Year):	USD 20,332,036.98
Total Export Revenue (Previous Year):	USD 15,249,027.73
Estimated Export Revenue (Current Year):	USD 22,500,000.00
Trade Agents Employed Overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest Port:	Shenzhen Port
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	
Product Category	Num Unit
LLDPE Stretch Film	20 Days
BOPP Packing Tape	20 Days
Average Sampling Time	
Product Category	Lead Time
LLDPE Stretch Film	7 Days
BOPP Packing Tape	7 Days
The Shortest Sampling Time	
Product Category	Shortest Lead Time
LLDPE Stretch Film	7 Days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue(USD)	Total Revenue (%)
North America	LLDPE Stretch Film, BOPP Packing Tape	3,049,805.55	15.00
South America	LLDPE Stretch Film, BOPP Packing Tape	2,236,524.06	11.00
Eastern Europe	LLDPE Stretch Film, BOPP Packing Tape	1,626,562.96	8.00
Southeast Asia	LLDPE Stretch Film, BOPP Packing Tape	1,016,601.85	5.00
Africa	LLDPE Stretch Film, BOPP Packing Tape	1,423,242.58	7.00
Oceania	LLDPE Stretch Film, BOPP Packing Tape	406,640.74	2.00
Mid East	LLDPE Stretch Film, BOPP Packing Tape	1,626,562.96	8.00
Eastern Asia	LLDPE Stretch Film, BOPP Packing Tape	1,016,601.85	5.00
Western Europe	LLDPE Stretch Film, BOPP Packing Tape	2,846,485.18	14.00
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	LLDPE Stretch Film, BOPP Packing Tape	5,083,009.25	25.00
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
LLDPE Stretch Film: 321,000 Rolls				
5.2 Production Capacity				
Product Name		Production Line Capacity		Actual Units Produced (Previous Year)
LLDPE Stretch Film		108,000 Rolls / Month		321,000 Rolls
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Fully Automatic Casting Film Production Line	N/A	1	1	Good
Film Slitting Machine	YS-F13117, YS-F1306	8	2	Acceptable
Automatic Casting Film Production Line	N/A	1	1	Good
5.4 Testing Machinery (N/A)				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A
5.5 Subcontractors (N/A)				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification (N/A)				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification (N/A)				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
Test Report	SGS	CANML16148532 02	Stretch Winding Film	03/Aug./2016 -- 31/Dec./2049
Test Report	SGS	CANML16148595 02	BOPP Printed Tape	03/Aug./2016 -- 31/Dec./2049
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Guixiong Chen		
6.3.4	How many QA/QC inspectors in total?	1		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	5	69	1	
6.3.5 Average Guarantee Time				
Product Category		Guarantee Time		
0		0		
6.3.6 The Longest Guarantee Time				
Product Category		Guarantee Time		
0		0		
6.4 Supplier Management				
Item	Content	Observations /Comments		
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.5 After Sales Service

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input checked="" type="checkbox"/> Yes, very good <input type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>1</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
University Graduate	0		11-20 Years	0
Junior College	1		6-10 Years	0
Technical School	0		2-5 Years	1
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2015 2 0944958.6	Crystal Tape	The Patent for Utility Model	24/Nov./2015-- 23/Nov./2025	
ZL 2015 2 0946211.4	Ultrathin PE Winding Film	The Patent for Utility Model	24/Nov./2015-- 23/Nov./2025	
Brand Situation (N/A)				
Registration/ application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category	Lead Time			
LLDPE Stretch Film	25 Days			
BOPP Packing Tape	25 Days			
The Shortest Time For A New Item Launched				
Product Category	Shortest Lead Time			
LLDPE Stretch Film	25 Days			
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			



If yes, please list all key equipment used:	N/A
Do R & D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	PS
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input checked="" type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No

8.2 R&D Real Case Description

Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential

8.3 Design Process

Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential

8.4 Design Devices (N/A)

Device 1	Device 2	Device 3
N/A	N/A	N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to attend the relevant exhibitions	Year 2017

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Materials		Extruding		Slitting
4		5			N/A
	Inspecting & Packing		Finished Products		N/A



Section 11: Certification & Photos

Certification & Photos	
Certification & Photos -- Business License (Original)	Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection
	
Certification & Photos -- Permit for Opening Bank Account	Certification & Photos -- Custom Clearance Registration Form
	
Certification & Photos -- Import and Export Enterprise Registration	<p>N/A</p>
	<p>N/A</p>



Alibaba.com Assessed Supplier Assessment Report

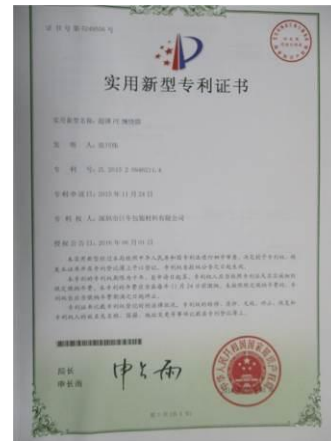
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Patent Photos

Certification & Photos -- The Patent for Utility Model

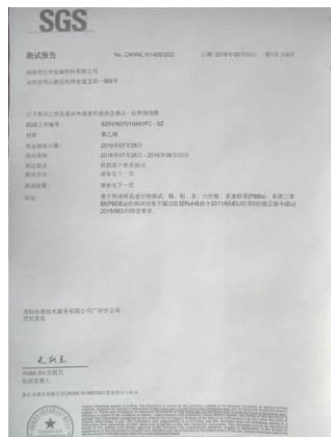


Certification & Photos -- The Patent for Utility Model



Testing Report Photos

Certification & Photos -- Test Report



Certification & Photos -- Test Report



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Section 12: Company and Product Samples

Company and Product Samples	
Company Gate 	Company Name 
Reception 	Office 
Office 	Workshop 



Workshop



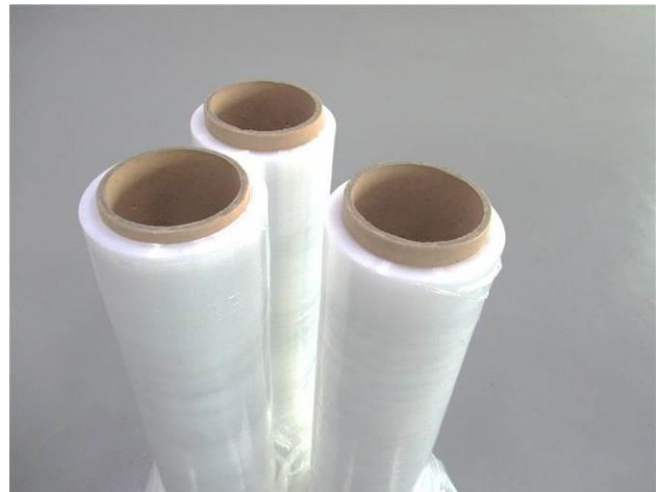
Workshop



Warehouse



Product Samples



Product Samples



Product Samples





Product Samples



Product Samples



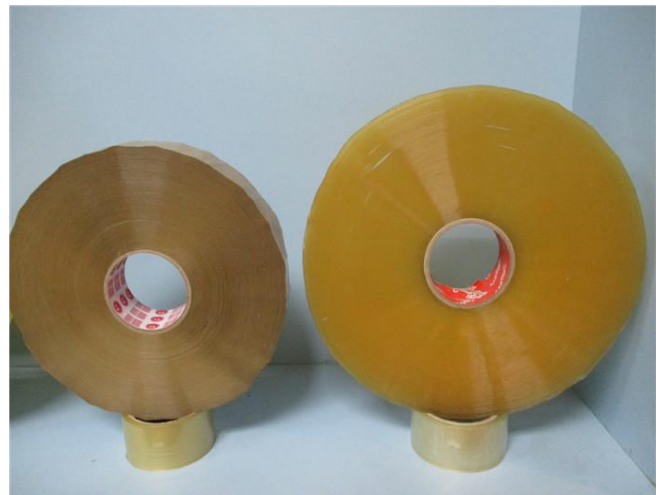
Product Samples



Product Samples



Product Samples



Product Samples





Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
LLDPE Stretch Film	321,000 Rolls	Confidential
BOPP Packing Tape	32,520,000 Rolls	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	30	
No. of suppliers (which cooperated over 2 times)	30	
No. of provinces which cooperation suppliers belong to	4 (Guangdong, Jiangsu, Shanghai, Fujian)	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Package	
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No	
If yes, please describe it	N/A	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ(Within 12 Months)	Lead Time
LLDPE Stretch Film	5,600 Rolls	10 Days
13.3 Real Case for Large Contract & Lead Time		
Products Name	Order(Within 12 Months)	Lead Time
LLDPE Stretch Film	23,064 Rolls	35 Days



13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	8 Hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --